Optimum clinical workflow + Medical Billing = Successful Dental Sleep Medicine

7 CE CREDITS

DATE: November 2, 2019

LOCATION:
NIU Conference Center
1120 E Diehl Road
Naperville, IL

EATS: Lunch provided

TIME: 8:00 am – Registration
8:30- 4:00 – Program

REGISTRATION:
www.successfulmedicalbilling.com

CE CREDITS: 7 hours

TUITION: $699 dentist, $449 staff

Successful Dental Sleep Medicine

Clinical and financial success in treating sleep apnea patients requires complementary and concurrent clinical AND billing systems. In this unique course, learn how to establish and combine **BOTH** elements in a successful dental sleep practice.

Presenter
Dr. Chris Farrugia

Dr. Farrugia is a practicing dentist and principle provider at TMJ & Sleep Center of the Emerald Coast, Destin, FL. A nationally recognized expert on medical billing, Dr. Farrugia teaches clinical and billing protocols to dental practices. He is the author of the series ***Successful Medical Billing***.

Clinical:

1. Identifying and complying with current standards (ADA, AMA, AADSM, AASM) for screening, testing, and treating SDB/OSA patients in your practice
2. Creating clinical workflow that start with ***payment*** requirements in mind
3. Complete step-by-step clinical systems
   - ✓ Appointment by appointment workflow
   - ✓ Screening for SDB
   - ✓ Home sleep testing
   - ✓ Appliance selection
   - ✓ Forms
   - ✓ Documentation
   - ✓ Software
4. Working with medical professionals
   - ✓ Avoiding the referral "Black Hole"

Suspicion

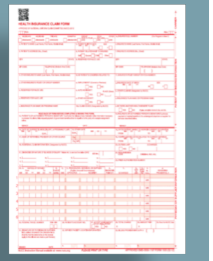
Testing

Diagnosis

Treatment

Aftercare

2 Courses in one!

Billing:

1. Identifying and understanding billing opportunities throughout the clinical workflow
2. Provider and DME status
   - ✓ Medicare
   - ✓ Commercial Insurance
3. Necessary Insurance information
   - ✓ Verification in real-time
   - ✓ Deductibles and benefits in real-time
   - ✓ Preauthorization and Gap
4. OSA and related claims (including TMD and CT)
   - ✓ Coding
   - ✓ Software
   - ✓ Submission
5. Proper Claim Documentation
   - ✓ LMN, Aff of Intolerance, Orders